

# Advisory Services

TrustHCS has produced insightful, meaningful outcomes via specialized and cost-effective audits to my organization in order to assist us in the decision-making process of future employees, reimbursement forecasts, and coding services.

- 417 bed acute care community hospital

## Advisory Services from TrustHCS

Providing healthcare services in today's environment means contending with constantly changing regulations and ever evolving payment models. Partnering with TrustHCS allows organizations to face these challenges with confidence by reducing operating costs, accelerating revenue cycle, and improving revenue integrity.

### Auditing

Professionals with an average of 20+ years make up the TrustHCS auditing and consulting team. These professionals provide their expertise in ICD-10 coding, CDI, physician services, and healthcare reimbursement to address specific areas of opportunity, denials or executive concerns.

Retrospective or concurrent reviews of an organizations efforts are completed to understand personnel specific and organization wide areas of improvement. The TrustHCS team can design a specific coding or CDI audit plan to provide the insight and guidance your organization needs to ensure risk is mitigated and that revenue is maximized.

### Revenue Integrity Monitoring

TrustHCS consultants work as sentinels alongside your revenue cycle team to look ahead and monitor case mix index. Keep what you earn and stay two steps ahead of revenue cycle risk with true partnership support from TrustHCS. Our advisors build collaboration between coders, CDI and providers with ongoing audits to measure and monitor your team. Findings from these audits are used to invest back in your team through one-on-one mentoring. Each team member is partnered with a TrustHCS consultant to guide and educate your team members to improve their skills and knowledge.

### Services

- Coding Audits
- Revenue Integrity Monitoring
- DRG Validation
- Clinical Documentation Improvement Audits
- Physician Liaisons
- Consulting

### Audit Focus Areas

- MS-DRG Validation
- APR-DRG Validation
- Risk of Mortality
- Severity of Illness
- Present on Admission
- Hospital Acquired Conditions
- Patient Safety Indicators
- Risk Adjustment
- HCC
- CDI
- Rehab, Behavioral Health, LTC, Home Health
- CM
- PCS
- CPT
- Facility E/M
- Professional E/M
- Injection/Infusion
- Observation Hours
- Modifiers
- Payer
- Physician Focus

